

ABC Distribution and Service Corp.

Accounts Receivable Customer Sales Analysis

Customer Number	Customer Name	Average Days Pay/Overdue	Sales	Cost of Goods Sold	Cash Received	Profit Percent	Finance Charges	Number of Invoices	Number of Finance Chgs.
Division Number: 01 EAST SALES OFFICE									
ABF	American Business Futures								
	Credit Limit: \$120,000.00	004 / 000							
			P-T-D	10,178.35	2,733.99	8,482.38	73.14%	0.00	14.00
			Y-T-D	15,520.85	2,733.99	9,332.38	82.39%	43.89	18.00
			PRIOR YR	14,424.75	0.00	18,752.18	100.00%	118.50	10.00
BRESLIN	Breslin Parts Supply								
	Credit Limit: \$2,500.00	000 / 000							
			P-T-D	13,645.99	5,355.29	2,007.94	60.76%	0.00	5.00
			Y-T-D	19,901.80	6,290.29	5,382.94	68.39%	9.40	13.00
			PRIOR YR	16,890.69	2,524.50	21,957.90	85.05%	25.38	21.00
AVNET	Avnet Processing Corp								
	Credit Limit: \$7,500.00	082 / 052							
			P-T-D	2,541.25	557.50	1,396.00	78.06%	0.00	2.00
			Y-T-D	9,523.25	3,917.50	2,146.00	58.86%	44.12	6.00
			PRIOR YR	18,851.40	9,072.00	24,506.82	51.88%	119.12	10.00
HILLSB	Hillsboro Service Center								
	Credit Limit: \$10,000.00	000 / 000							
			P-T-D	1,596.92	115.99	2,517.81	92.74%	0.00	2.00
			Y-T-D	6,871.92	115.99	3,267.81	98.31%	48.75	7.00
			PRIOR YR	14,242.50	0.00	18,515.25	100.00%	131.63	13.00
RSSUPPL	R & S Supply Corp.								
	Credit Limit: \$10,000.00	005 / 000							
			P-T-D	1,314.75	560.00	2,629.50	57.41%	0.00	1.00
			Y-T-D	13,216.24	5,880.00	6,129.50	55.51%	0.00	5.00
			PRIOR YR	32,134.02	14,364.00	41,774.23	55.30%	0.00	10.00
SHEPARD	Shepard Motorworks								
	Credit Limit: \$0.00	000 / 000							
			P-T-D	543,339.95	157,500.00	30,000.00	71.01%	0.00	2.00
			Y-T-D	543,339.95	157,500.00	30,000.00	71.01%	0.00	2.00
			PRIOR YR	0.00	0.00	0.00	0.00%	0.00	0.00
Division Number: 01			P-T-D	572,617.21	166,822.77	47,033.63	70.87%	0.00	26.00
			Y-T-D	608,374.01	176,437.77	56,258.63	71.00%	146.16	51.00
			PRIOR YR	96,543.36	25,960.50	125,506.38	73.11%	394.63	64.00
Number of Customers:			6						